

1. Author of the book “Learning and Teaching in the Practice of Social Work”:
A) Bertha C Reynolds B) Mary Richmond
C) Virginia Robinson D) Jane Jacobs

2. Match the following:

List I	List II
a) Playground movement	1. George William
b) Hull House Settlement	2. Mrs. Kinnaird and Miss. Roberts
c) YMCA	3. Marie Zakrzewska
d) YWCA	4. Jane Addams

A) a-3, b-1, c-4, d-2 B) a-2, b-4, c-1, d-3
C) a-3, b-4, c-1, d-2 D) a-1, b-3, c-2, d-4

3. ‘Sociometry’, a qualitative method for measuring social relationships was developed by:
A) Kurt Lewin B) Bruce Tuckman
C) William Schutz D) Jacob L. Moreno

4. An open source software for qualitative data analysis:
A) Weft QDA B) NVivo C) Atlas.ti D) MAXQDA

5. The social group work model which focuses on the individual’s dysfunction and utilizes the group as a context for altering deviant behaviour is:
A) Remedial Model B) Developmental Model
C) Mediating Model D) Social Goals Model

6. An approach to qualitative analysis in which the researcher seeks universal explanations of phenomena by pursuing the collection of data until no cases that are inconsistent with a hypothetical explanation of a phenomenon are found:
A) Abduction B) Deduction
C) Analytic Induction D) None of the above

7. The author/s of the book ‘Social Group Work: A Helping Process’ is/are:
A) Hamilton Gordon B) H. B Trecker
C) Wilson G and Ryland G D) Konopka G

8. An epistemological position that requires the social scientist to grasp the subjective meaning of social action:
A) Realism B) Interpretivism
C) Positivism D) None of the above

9. The term “Relationship” was first used by Miss Virginia Robinson in her book:
A) Re-thinking Social Case Work
B) A Changing Psychology in Social Case Work
C) What is Social Case Work?
D) Theory and Practice of Social Case Work

10. A variable that comprises categories that cannot be rank ordered:
 - A) Nominal variable
 - B) Ordinal variable
 - C) Interval variable
 - D) Ratio variable
11. Who among the following pioneered the creation of 'Neighbourhood Guilds'?
 - A) Stanton Coit
 - B) John Ruskin
 - C) Charles Kingsley
 - D) Thomas Carlyle
12. Pearson's 'r' is a measure of the strength and direction of the relationship between:
 - A) two interval/ratio variables
 - B) two ordinal variables
 - C) ordinal variable and interval/ratio variable
 - D) None of the above
13. Project ideas emanate from:
 - A) Problems
 - B) Potential resources
 - C) Needs of the people
 - D) All of the above
14. The reciprocal or mediating model of social group work was introduced by:
 - A) Gisela Konopka & Weince
 - B) Bernstein, S. & Lowy
 - C) Vinter, R. D
 - D) W. Schwartz
15. The American Association of Schools of Social Work was founded in the year:
 - A) 1901
 - B) 1904
 - C) 1917
 - D) 1919
16. A writ used by courts to find out, if a person has been illegally detained:
 - A) Writ of Habeas Corpus
 - B) Writ of Madamus
 - C) Writ of Certiorari
 - D) Writ of Quo Warranto
17. With the increase in number of computer/mobile users, project managers are turning to the field of ----to create or recreate social contexts:
 - A) Social Marketing
 - B) Social Media
 - C) Social networking
 - D) Social Computing
18. The Article of Indian constitution which guarantees right to equality before law:
 - A) Article 12
 - B) Article 14
 - C) Article 24
 - D) None of these
19. Who among the following is known as the founding mother of "strength-based social work"?
 - A) Bertha C Reynolds
 - B) Mary Richmond
 - C) Florence Hollis
 - D) Jane Jacobs
20. The 'Satya Shodhak Samaj' was established by:
 - A) Iswar Chandra Vidyasagar
 - B) Jyotirao Phule
 - C) D K. Karve
 - D) Ranade
21. A concern with the question of whether the results of a study can be generalized beyond the specific research context in which it was conducted:
 - A) Concurrent validity
 - B) External validity
 - C) Face validity
 - D) Internal validity

22. What is Article 21 of the constitution of India?
 A) Right to education
 B) Right to equality before law
 C) Right to life and personal liberty
 D) None of these
23. "Social Diagnosis", the first book on social case work by Mary Richmond was published in the year:
 A) 1917 B) 1911 C) 1915 D) 1916
24. A group identity emerges in which of the following stage of the group development process:
 A) Forming B) Storming C) Norming D) Performing
25. Which section of Indian Penal Code deals with sexual assault cases?
 A) Section 375 B) Section 497 C) Section 393 D) Section 420
26. A statistical measure for assessing the strength of the relationship between two dichotomous variables:
 A) Cramer's V B) Spearman's rho
 C) Pearson's r D) Phi
27. ----- can be defined as a comprehensive statement of the tasks that are to be performed to tackle the problems defined in the project and in a manner that can be measured and quantified.
 A) An activity plan B) A project goal
 C) Project planning D) Project management
28. The single helpline number launched in India to provide immediate assistance to services like police, fire, health, women safety, and child protection in India:
 A) 110 B) 111 C) 112 D) 123
29. Identify the core values of social work given by the NASW from the list given below:
 1. Dignity and worth of the individual
 2. Service, Social justice
 3. Importance of human relationships
 4. Integrity, competence
 A) 1 & 3 B) 2 & 4 C) 1, 2 & 3 D) 1, 2, 3 & 4
30. Better adjustment in the social relationships of the individual and the development of individual personality were identified as the two basic objectives of social case work by:
 A) Florence Hollis B) Charlotte Towle
 C) Swithun Bowers D) H. H. Perlman
31. The article of the Indian Constitution which guarantees the right to constitutional remedies:
 A) Article 20 B) Article 32 C) Article 36 D) Article 220
32. The Chairperson of National Human Rights Commission (NHRC) in India:
 A) Justice K. G. Balakrishnan B) Justice H. L. Dattu
 C) Justice S. Rajendra Babu D) None of these

33. The Act which seeks to protect children against sexual assault, sexual harassment, and pornography:
- A) POCSO Act B) POSCO Act
C) POKSO Act D) POCCSO Act
34. Who coined the term 'Group Dynamics'?
- A) Wilhelm Wundt B) Emile Durkheim
C) William McDougall D) Kurt Lewin
35. Acculturation and assimilation are types of:
- A) Social stratification B) Social control
C) Social processes D) Social disorganisation
36. The hypothesis of 'cultural lag' was put forward by:
- A) Max Weber B) William F. Ogburn
C) P. A. Sorokin D) Oswald Spengler
37. The author of "Research Design: Qualitative, Quantitative and Mixed Methods Approaches":
- A) John W. Creswell B) Alan Bryman
C) Robert K. Yin D) Merriam
38. Social activist Smt. C. K. Janu is associated with:
- A) Muthanga incident B) Koodamkulam strike
C) Appiko movement D) Plachimada struggle
39. Piaget termed the process of taking one's environment and new information, and fitting it into pre-existing cognitive schema as:
- A) Assimilation B) Acculturation
C) Accommodation D) Reasoning
40. The "Emergent Norms" theory, the theory of crowd behaviour was put forward by:
- A) Wallace and Wallace B) Le Bon
C) Turner and Killian D) I. Robertson
41. Who among the following referred to the unacknowledged and unseen group dynamics such as issues of inclusion and control, as "the interpersonal underworld"?
- A) Kurt Lewin B) Bruce Tuckman
C) William Schutz D) Jacob L. Moreno
42. Who introduced counselling function into social case work definition?
- A) Bertha C. Reynolds B) Swithun Bowers
C) Charlotte Towle D) Florence Hollis
43. The caseworker's sensitivity to the client's feelings, an understanding of their meaning, and purposeful, appropriate response to the client's feelings describe the principle of:
- A) Individualisation
B) Acceptance
C) Controlled emotional involvement
D) Non-Judgemental attitude

44. The management principle 'esprit de corps' means:
 A) Striving for the involvement and unity of employees
 B) Allowing employees to express new ideas
 C) Treating employees kindly and equally
 D) Personal interests are subordinate to the interest of the organization
45. The terms the 'I' and the 'me' can be associated with the social philosophy of which social thinker:
 A) George Herbert Mead B) Emile Durkheim
 C) Talcott Parsons D) Max Weber
46. The Act of the Parliament which regulates the acceptance and utilisation of foreign contribution:
 A) FERA B) FCRA
 C) FEMA D) FENA
47. The concept of 'social diagnosis' was renamed as 'psycho-social study' by:
 A) Perlman B) Gordon Hamilton
 C) Mary Richmond D) Florence Hollis
48. Sanction model of social action refers to the type of social action in which:
 A) the elites act and punish those responsible for the cause of injustice.
 B) the elites try to modify the social policy by creating public opinion against the problems.
 C) the elites by gaining control over some economic, social, political or religious weapon try to obtain benefits for the society.
 D) conflict is promoted to exploit the contradictions in a system, with the belief that a better system will emerge as a result.
49. The New York Charity Organization society established the first summer school for training social workers in the year:
 A) 1878 B) 1898
 C) 1904 D) 1917
50. Match the following:
- | List I | List II |
|-----------------------------|-----------------------|
| a) Client-Centred therapy | 1. Eric Berne |
| b) Gestalt therapy | 2. Carl Rogers |
| c) Rational-Emotive therapy | 3. Fritz Perls |
| d) Transactional Analysis | 4. Albert Ellis |
| A) a-2, b-4, c-3, d-1 | B) a-2, b-3, c-4, d-1 |
| C) a-4, b-3, c-1, d-2 | D) a-3, b-2, c-1, d-4 |

51. Choose the correct statement/s based on Mc Gregor's Theory X and Theory Y of Management:
1. Theory X states that Managers who trust their team to take ownership of their work and do it effectively by themselves adopt a participative style of management.
 2. Theory Y states that Managers who believe that their team members dislike their work and have little motivation adopt an authoritarian style of management.
 3. Authoritarian style managers engage in micromanagement of people's work to get it done properly.
 4. Managers who adopt participative style of management believe that their team members take pride in their work and take it as a challenge.
- A) 1 & 2 only B) 3 & 4 only C) 1, 2, 3 & 4 D) None of these
52. The first Charity Organization Society was organised in 1877 in:
- A) Boston B) Buffalo C) Philadelphia D) New Haven
53. CARA is the acronym for:
- A) Central Adoption Resource Authority
 - B) Central Adoption Resource Agency
 - C) Child Adoption & Rehabilitation Agency
 - D) Child Adoption & Rehabilitation Authority
54. "I am OK- You're OK"- the self-help book based on Transactional Analysis was authored by:
- A) Thomas Anthony Harris B) Eric Berne
 - C) Albert Ellis D) Fritz Perls
55. A life insurance scheme backed by Government of India for an individual who is the sole earning member of the family, who has dependents under him/her:
- A) Atal Pension Yojana
 - B) Pradhan Mantri Jan Dhan Yojana
 - C) Pradhan Mantri Jeevan Jyoti Bhima Yojana
 - D) National Pension Scheme
56. Fear of situations from which it would be difficult to escape, if a person happens to experience extreme panic:
- A) Agoraphobia B) Acrophobia
 - C) Arachnophobia D) Emetophobia
57. The theory of emotion suggesting that various emotion-provoking events simultaneously produce physiological arousal and subjective reactions labelled as emotions:
- A) Schachter-Singer theory
 - B) Cannon-Bard theory
 - C) James-Lange theory
 - D) Cognitive appraisal theory

58. World Mental Health Day theme for 2019 was:
 A) Dignity in mental health
 B) Young people and mental health in a changing world
 C) Mental health in the workplace
 D) Suicide prevention
59. A form of therapy that focuses on persuading individuals to recognize and change irrational assumptions that underlie their thinking:
 A) Transactional Analysis B) Client-centred therapy
 C) Gestalt Therapy D) Rational Emotive Therapy
60. The defence mechanism by which emotions and impulses which are anxiety producing, or perceived to be unacceptable are mastered by the exaggeration of the exactly opposite tendency:
 A) Regression B) Repression
 C) Reaction Formation D) Sublimation
61. The first social worker and writer to use the word 'social action':
 A) Porter R. Lee B) Mary Richmond
 C) Grace L. Coyle D) W. A Friedlander
62. The social action model promoting conflict to exploit the contradictions in the system, with the belief that a better system will emerge as a result:
 A) Sanction Model B) Dialectical Model
 C) Legislative Action Model D) Conscientization Model
63. The social strain theory and the theory of revitalisation are examples of:
 A) Theories of social change
 B) Theories of crowd behaviour
 C) Theories of social movement
 D) Theories of socialisation
64. The research design by virtue of which a researcher is able to examine, retrospectively, the effects of a naturally occurring event on a subsequent outcome, with a view of establishing a causal or correlational link between them:
 A) Experimental Design B) Quasi-Experimental Design
 C) Ex Post Facto Design D) None of these
65. Match the social work practice theories/models/perspectives in first column with respective concepts in the second column:
- | List I | List II |
|--------------------------|-------------------------------|
| a) Problem Solving | 1. Power structure |
| b) Strengths perspective | 2. Individual life story |
| c) Conflict theory | 3. Alternative solutions |
| d) Narrartive | 4. Empowerment and Resilience |
| A) a-1, b-2, c-4, d-3 | B) a-3, b-1, c-4, d-2 |
| C) a-4, b-1, c-2, d-3 | D) a-3, b-4, c-1, d-2 |

66. Find the correct order of Maslow's hierarchy of needs:
- Physiological needs, Safety needs, Need for love/belonging, Esteem needs, Self-Actualisation needs
 - Physiological needs, Need for love/belonging, Safety needs, Esteem needs, Self-Actualisation needs
 - Physiological needs, Safety needs, Esteem needs, Need for love/belonging, Self-Actualisation needs
 - Self-Actualisation needs, Need for love/belonging, Esteem needs, Safety needs, Physiological needs
67. Which one among the following is a projective test?
- Rorschach Test
 - Thematic Apperception Test
 - Holtzman Inkblot Test
 - All of the above
68. Sociologist M. N. Srinivas introduced the concept "Sanskritization" in his book:
- The Remembered Village
 - Religion and Society among the Coorgs of South India
 - India: Social Structure
 - Social Change in Modern India
69. Identify the "Big Five" factors of personality:
- Extraversion, Agreeableness, Consciousness, Emotional stability, Openness to experience
 - Extraversion, Agreeableness, Conscientiousness, Emotional stability, Openness to experience
 - Imagination, Agreeableness, Consciousness, Emotionality, Openness to experience
 - Imagination, Cooperation, Conscientiousness, Emotional stability, Openness to experience
70. Who among the following defined 'social action' as "mass betterment through propaganda and social legislation"?
- Porter R. Lee
 - Mary Richmond
 - Grace L. Coyle
 - W. A. Friedlander
71. Choose the correct statements:
- The diagnostic school of social case work is based on the theory of 'will' developed by Otto Rank.
 - The functional school believes in giving planned and goal directed help to the client.
 - In the diagnostic view, the goal of treatment is to increase the individual's ego capacity or strength.
 - The functional school believes in the client's right for choices and goals because of the
- 2, 3 & 4 only
 - 3 & 4 only
 - 2 & 3 only
 - 1, 2 & 4 only
72. Erik Erikson's psychosocial stage corresponding to Young adulthood is:
- Trust Vs Mistrust
 - Intimacy Vs Isolation
 - Generativity Vs Self-Absorption
 - Industry Vs Inferiority

73. Social work theorist who developed the ecological perspective in social work practice:
 A) Bronfenbrenner B) Von Bertalanffy
 C) Carol Germain D) Max Siporin
74. Choose the correct statements:
 1. Class is an open system in which vertical mobility is free
 2. Gender is not a social stratification system
 3. Estate system is a type of social stratification
 4. Horizontal mobility indicates change in position without change in status
 A) 1, 2, 3 & 4 B) 1, 2 & 4 only C) 2, 3 & 4 only D) 1, 3 & 4 only
75. Who among the following is known as the father of behaviourism?
 A) B. F. Skinner B) Ivan Pavlov
 C) John B. Watson D) Edward Thorndike
76. Social action strategy of 'bargaining' could mean:
 1. Lobbying 2. Strikes
 3. Submitting petitions 4. Demonstrations
 A) 2 & 4 B) 1 & 3 C) 1, 2, 3 & 4 D) None of the above
77. The author of the book 'The Functions of the Executive', which provides a comprehensive theory of cooperative behaviour in formal organizations?
 A) Henry Fayol B) Frederick Taylor
 C) Elton Mayo D) Chester Barnard
78. As per Weber's typology of social action, Wertrational Action refers to:
 A) A rational action in relation to a goal.
 B) Action dictated by customs and beliefs
 C) Action in relation to a value
 D) Action dictated by the immediate state of mind
79. Which are the 'five giant evils' identified by Lord Beveridge in his 1942 report:
 A) Squalor, Ignorance, Idleness, Physical want, Disease
 B) Squalor, Ignorance, Idleness, Physical want, Death
 C) Squalor, Destitution, Idleness, Hunger, Disease
 D) Squalor, Ignorance, Idleness, Hunger, Disease
80. The Human Relations Approach to Management was proposed by:
 A) Henry Fayol B) Frederick Taylor
 C) Elton Mayo D) Chester Barnard
81. The present cabinet minister of Law and Justice:
 A) Ravi Shankar Prasad B) Prakash Javdekar
 C) Piyush Goyal D) None of these
82. Cronbach's alpha is a commonly used test of -----.
 A) Concurrent validity B) Construct validity
 C) Internal consistency D) Inter-observer consistency

83. The Rights of Persons with Disabilities Act was enacted in the year:
 A) 2014 B) 2016
 C) 2018 D) 2019
84. Matching workers to their jobs based on capability and motivation, and subsequently training them to work at maximum efficiency is one of the principles of:
 A) Bureaucracy B) Taylorism
 C) Human Relations Approach D) Systems Approach
85. The concept 'transfer' in social work literature describing it as 'an emotional relationship to the client' was introduced by:
 A) Bertha C. Reynolds B) Charlotte Towle
 C) Florence Hollis D) Jessie Taft
86. Choose the correct statements:
 1. Recent memory refers to retention of information individuals need to perform their daily functions.
 2. Remote memory refers to information occurring several weeks or months in the past.
 3. Short term memory is limited in the number of items it can hold.
 4. Long-term memory has an unlimited capacity for storing information.
 A) 1, 2 & 4 only B) 2, 3 & 4 only
 C) 1, 2 & 3 only D) 1, 2, 3 & 4
87. Give the expansion of PERT as it is used today in connection with Project Planning & Management:
 A) Project Evaluation and Review Technique
 B) Program Evaluation Research Task
 C) Program Evaluation and Review Technique
 D) Program Evaluation and Research Technique
88. Who among the following identified the key functions of management as controlling, coordinating, planning, organising and directing?
 A) Henry Fayol B) Frederick Taylor
 C) Elton Mayo D) Chester Bernard
89. Trisomy 21 is also known as:
 A) Turner's syndrome B) Klinefelter's syndrome
 C) Fragile X syndrome D) None of the above
90. The letter T in SWOT analysis stands for:
 A) Tasks B) Threats
 C) Trouble D) Time
91. UNIDO approach and Little Mirrlees approach are two important approaches to:
 A) Technical Appraisal
 B) Marketing Appraisal
 C) Social Cost Benefit Analysis
 D) Profitability Appraisal

92. “The process of convincing the reference public and the general public that the social movement objectives are morally right” is the explanation of which principle of social action?
 A) Principle of Credibility Building
 B) Principle of Legitimization
 C) Principle of Dramatization
 D) None of these
93. Who among the following characterised the adolescence as a time of “storm and stress”?
 A) G. Stanley Hall B) Jean Piaget
 C) William Stern D) Arnold Gesell
94. Match the names of the economists with the concepts/theories they are known for:
- | List I | List II |
|---------------------|--------------------------|
| a. Milton Friedman | 1. Information Asymmetry |
| b. Daniel Kanheman | 2. Game theory |
| c. John von Neumann | 3. Monetarism |
| d. George Akerlof | 4. Prospect theory |
- A) a-3, b-4, c-2, d-1 B) a-4, b-3, c-2, d-1
 C) a-3, b-4, c-1, d-2 D) a-3, b-2, c-4, d-1
95. According to Piaget’s stages of cognitive development, children in middle childhood belong to:
 A) Formal operational stage B) Pre-operational stage
 C) Concrete operational stage D) Sensorimotor stage
96. Development priorities, strategies or constraints of the agency is given importance in:
 A) top-down approach to project identification
 B) bottom-up approach to project identification
 C) both top-down and bottom-up approaches
 D) none of these two approaches
97. The concept of “invisible hand” in economics was proposed by:
 A) David Hume B) John Stuart Mill
 C) Adam Smith D) Vilfredo Pareto
98. The pioneer in the field of Family therapy, who incorporated the idea of ‘family as a social and emotional unit’:
 A) Murray Bowen B) Nathan Ackerman
 C) Salvador Minuchin D) Virginia Satir
99. Author of the book ‘Pedagogy of the Oppressed’:
 A) Ivan Illich B) Paulo Freire
 C) John Dewey D) Gilberto Freyre
100. The focus of Activity Theory is on:
 A) Young Adulthood B) Middle Adulthood
 C) Late Adulthood D) Adolescence

101. The last five-year plan in India and its theme:
 A) Twelfth Plan; Faster and more inclusive growth
 B) Eleventh Plan; Faster and more inclusive growth
 C) Twelfth Plan; Faster, more inclusive and sustainable growth
 D) Eleventh Plan: Faster, more inclusive and sustainable growth
102. According to Kohlberg's theory of moral development, "interpersonal conformity" corresponds to which development stage?
 A) Young adulthood B) Middle adulthood
 C) Adolescence D) Middle childhood
103. The present Governor of RBI:
 A) Raghuram Rajan B) Shaktikanta Das
 C) Urjit Patel D) None of these
104. According to "Administrative Management Theory", the principle of equity means:
 1. Managers should be kind to their employees.
 2. Fairness and justice should be practised while making decisions affecting the welfare of the employees.
 3. Managers should not be biased in any manner while making decisions that has far reaching implications on the welfare of the organisation.
 4. Responsibilities should be shared equally among the employees.
 A) 4 only B) 2 & 3 only
 C) 1, 2 & 3 only D) 1 & 4 only
105. According to James Marcia's classification of adolescent identity statuses, the status which describes adolescents who are currently experiencing a crisis, and are actively exploring values, ideologies and beliefs is:
 A) Identity foreclosure B) Identity achievement
 C) Identity diffusion D) Identity moratorium
106. The social action model based on Paulo Freire's concept of creating awareness among the masses through education:
 A) Legislative action model B) Sanction model
 C) Dialectical model D) Conscientization model
107. Which among the following is **not** a principle of social group work given by H. B. Trecker?
 A) The Principle of Guided Group Interaction
 B) The Principle of Flexible Functional Organisation
 C) The Principle of Continuous Individualisation
 D) The Principle of Controlled Emotional Involvement

108. Match the type of economies with the countries where the particular economic system is followed:
- | List I | | List II | |
|---------------|-----------|----------------|---------------------|
| a. | China | 1. | Market economy |
| b. | Hong Kong | 2. | Mixed economy |
| c. | India | 3. | Traditional economy |
| d. | France | 4. | Command economy |
- A) a-4, b-2, c- 3, d-1 B) a-4, b-1, c-2, d-3
 C) a-2, b-4, c-3, d-1 D) a-1, b-3 c-2, d-4
109. The 2019 G20 summit was hosted by:
 A) Argentina B) Japan C) Germany D) China
110. The Act regulating the foreign exchange transactions in India at present:
 A) FELA B) FERA C) FEMA D) FENA
111. Choose the incorrect statement:
 A) GDP is used to calculate the total value of the goods and services produced within a country's borders.
 B) GDP will not consider the value of goods and services produced by non-residents within the country's borders.
 C) GNP will not consider the economic activities of non-residents within the country's borders.
 D) GNP is used to calculate the total value of the goods and services produced by the people of the nation.
112. Hierarchical authority, job specialisation and formalized rules are features of:
 A) Adhocracy B) Bureaucracy
 C) Workplace democracy D) Sociocracy
113. Mary Richmond's book 'Social Diagnosis' published in 1917 reflects which of the following stage of the evolution of social case work?
 A) The exploratory and disciplinary stage
 B) The sociological stage
 C) The psychosocial stage
 D) The integrated stage
114. Role of social worker in Rothman's Locality Development model of community organisation:
 A) Expert Data Analyst B) Advocate
 C) Catalyst D) Broker
115. IHDI stands for:
 A) Inequality-adjusted Human Development Index
 B) Indian Human Development Index
 C) International Human Development Index
 D) International Human Development Institute

116. A community mapping technique used in PRA:
A) Transect Walk B) Venn Diagram
C) Time lining D) All of the above
117. Which among the following is **not** a function of personnel management?
A) Training and Development of Manpower
B) Wages and salary administration
C) Production, Planning, and Control
D) Recruitment and Selection of Manpower
118. A measure of statistical dispersion used as a measure of inequality of income distribution:
A) Pearson's coefficient B) Kendall's coefficient
C) Gini coefficient D) Durbin Watson coefficient
119. Which one of the following is **not** a function of budgeting?
A) Planning B) Motivating
C) Controlling D) Decision making
120. The magic formula 'POSDCORB' widely used in Public Administration and Management was coined by:
A) Luther Gulick B) Robert Dahl
C) Herbert A. Simon D) Dwight Waldo
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